# LJ Hooker Home Loans

# Your financial profile

# Hello. I'm here to help with your financial needs.

l'm	
from LJ Hooker Home Loans	
Tom 20 Floorio Florio 20010	
my credit representative number is	
contact me in the office on	
or on my mobile	
alternatively by email at	
LJ Hooker Home Loans Australian Credit License	



If you need help completing this document, your Home Loan Specialist can assist you at any stage during the process.

#### Your Requirements & Objectives

Date of Fact Find /////	<b>B</b> .		/	/
	llate o	t Fact Find	/	/

The information contained in this document is necessary to fulfil our responsible lending obligations under the National Consumer Credit Protection act (NCCP). The information you provide will enable us to conduct a preliminary assessment as to the suitability of the loan product/s sought. Please note it is important that the information provided is complete and accurate, or we may not be able to conduct an appropriate preliminary assessment, and the credit sought may be deemed to be unsuitable. Consumer Requirements Needs Analysis has already been completed online by the customer/s Purchase price or property value In a few words please explain what your requirements and objectives are for seeking finance Reason for finance Purchase first home Refinancing existing mortgage Purchase next home Consolidate debts into our mortgage Purchase next home & sell existing property Purchase investment property, Estimated rental income Other, Please provide details Yes No Have you applied for finance from another bank or broker for this property? If purchasing, please **Estimated Purchase Costs** advise the amount Transfer of Land Amount of deposit available Source of deposit Gifted Personal savings (over 3 months or more) Sale Proceeds Equity in existing property Other, Please provide details If purchasing, have you If yes, when is the expected settlement date? Yes No signed a contract of sale subject to finance Property Details if known Property type Short term, less than 5 years Medium term, 5 - 10 years Long term, 10 years plus If purchasing, how long will property be retained for? Please Note: Clawbacks may apply if you repay your loan within the first two years If refinancing/consolidating Minimise monthly repayments Switch to fixed rate Save on interest please provide the Other, Please provide details important factor's % \$ Current interest rate If refinancing Estimated payout figure Estimated cost of refinance \$ Current monthly repayment \$ Loan term expiry date Interest only expiry date If refinancing, is the If ves. what are the penalties/break cost for early repayment of loan? existing loan a fixed rate? Preferred features Packaged home loan structure (bundle all your personal banking into Fixed interest rates Yes No Yes No the one package for access to a variety of lender discounts) (for security against interest rate rises) Yes No Redraw facility (access to additional repayments funds) Optional (secure a fixed rate prior to settlement. Additional costs apply) Yes Yes No Interest only repayments Loan repayment flexibility (weekly, fortnightly or monthly) Optional Yes Interest only term (1-10 years) yrs Product flexibility Yes Optional Ability to make additional repayments without penalties Yes Optional Interest only selection basis Off-Set Account Yes Optional Split loan facility (separate sub account to help reduce interest charges) Yes No variable interest rate combination)

Any additional preferred features?

#### Significant changes in the future

Do you anticipate significant changes to your circumstances that will lead to changes in your ability to make contracted repayments? Provide details below. (ie: pregnancy, change of employment)

	Applicant 1	Applicant 2
Temporary change in income	Yes Details No	Yes Details No
Permanent change in income	Yes Details No	Yes Details No
Anticipated large expenditure	Yes Details No	Yes Details No
If yes to any of the above, how will this change be overcome?	Additional income Savings Financial support from family Sale of as Other, please provide details Details	Reducing expenditure sets I cannot overcome this change
Is there anything else that may reasonably be expected to have a bearing on your application for credit? Knowing that if you leave such information out it may differ our assessment	Yes Details No	Yes Details No
Please provide any additional information you believe will assist in the assessment of your application		
Your Financial Security  Everyday life events can impact on your ability to myour lifestyle, protect your family and your assets sl  Have you received professional advice from an accountant,		mportant to ensure that you can maintain  Applicant 2  Yes No
solicitor or financial planner regarding your financial objectives?  If yes, please provide details		
Do you have any insurance to protect your lifestyle?	Life Insurance Total Permanent Disablement Income Protection Not Sure None	Life Insurance Total Permanent Disablement Income Protection Not Sure None
Do you have any insurance to protect your lifestyle?  If not sure/none, how would you maintain your current lifestyle with a temporary or permanent loss of income?	Total Permanent Disablement Income Protection	Total Permanent Disablement Income Protection
If not sure/none, how would you maintain your current	Total Permanent Disablement Income Protection	Total Permanent Disablement Income Protection
If not sure/none, how would you maintain your current lifestyle with a temporary or permanent loss of income?  Do you believe you have adequate insurance protection	Total Permanent Disablement Income Protection Not Sure None	Total Permanent Disablement Income Protection Not Sure None
If not sure/none, how would you maintain your current lifestyle with a temporary or permanent loss of income?  Do you believe you have adequate insurance protection to cover the new home loan commitment?	Total Permanent Disablement Income Protection Not Sure None  Yes No Not sure	Total Permanent Disablement Income Protection Not Sure None  Yes No Not sure

O No

O No

If yes, are any of the current debts in arrears?

commitments?

Please provide details

Applicant details	Applio	cant 1	Арр	licant 2
Title	○ Mr ○ Mrs ○ Miss ○ M		○ Mr ○ Mrs ○ Miss ○	
Surname				
First & middle names				
Date of birth				
Drivers License Number				
Marital status	Married	Single	Married	Single
	De-facto	Separated/Divorced	De-facto	Separated/Divorced
	Widowed		Widowed	
Relationship to Applicant 1				
Ages of dependant children				
Contact phone numbers	Home		Home	
	Work		Work	
	Mobile		Mobile	
Email				
Preferred contact method				
Are you an Australian Citizen?	○ Yes ○ No		○ Yes ○ No	
Mothers maiden name				
Residential addre	SS Applio	cant 1	Арр	licant 2
Current address				
Status of Residential Address	Owner	Owner with Mortgage	Owner	Owner with Mortgage
	Renting. Rental Expense	- Owner war mortgage	Renting. Rental Expense	Owner warmentgage
	\$	pw pf pm	\$	o pw opf pm
	Will rent expense continue?	Yes No	Will rent expense continue?	Yes No
	Boarding	Living with parents	Boarding	Living with parents
	Other, details		Other, details	
Mailing address				
Haveler a have very have				
How long have you been at this address?	Date moved in		Date moved in	
If current address less than				
3 years, please provide your previous address				
Previous address status	Owner	Renting	Owner	Renting
	Boarding	Living with parents	Boarding	Living with parents
	Owner with mortgage		Owner with mortgage	
	Other, details		Other, details	
How long were you at this	Date moved in		Date moved in	
address?	Date moved out		Date moved out	
If less than 3 years at previous address, please provide detai				

### Employment details

	Applicant 1		Applicant 2	
Employers name in full				
Employers address				
Time with current employer	Date from		Date from	
Occupation / Job title				
Status	Carte Full-time	Casual	O Full-time	○ Casual
	Probation	Permanent part-time	Probation	Permanent part-time
	Self-employed	Contractor	Self-employed	Contractor
	Other, details		Other, details	
Contact details to verify employment	Name		Name	
land lines only, no 1800, 13 or mobile numbers	Phone		Phone	
If less than 3 years, please provide previous	Name		Name	
employer details	Address		Address	
Time with previous employer	Date from	Date to	Date from	Date to
Previous Occupation/Job title				
Contact details to verify	Name		Name	
employment land lines only, no 1800, 13 or mobile numbers	Phone		Phone	
If less than 3 years please provide previous employment details				
0.16				
Self Employment				
	Applicant 1		Applicant 2	
Trading Entity	Sole Trader	Partnership	Sole Trader	Partnership
Applicant Role	Owner / Partner	Company  Director	Owner / Partner	Company  Director
Applicant Flore	Corporate Trustee	Personal Trustee	Corporate Trustee	Personal Trustee
Entity Name				
Trading Name				
ABN				
Start Date				
Does the business have borrowings? (loans, leases)				
Other Important	: details			
1	Applicant1		Applicant 2	
Nearest Relative	Relationship		Relationship	
(not living with you)	Full Name		Full Name	
	Phone		Phone	
	Address		Address	
	/ ladi coo			

Income details	Applicant 1	Gross Monthly Income	Applicant 2	Gross Monthly Income	Total Combined Income
My GROSS income (before tax) is	\$	\$	\$	\$	\$
OR	○ pw ○ pf ○ pm ○ pa	Net Monthly Income	○ pw ○ pf ○ pm ○ pa	Net Monthly Income	
My NET income (after tax) is Broker to calculate net income if unknown to applicant.	\$  pw pf pm pa	\$	\$  pw pf pm pa	\$	\$
Existing Rental income If applicable	\$     pw    pf     pm    pa	\$	\$ pw pf pa	\$	\$
Government allowances If applicable	\$     pw pf     pm pa	\$	\$     pw pf     pm pa	\$	\$
Other incomes? Please provide details	\$     pw    pf     pm    pa	\$	\$     pw    pf     pm    pa	\$	\$
		Applicant 1 Total Income		Applicant 2 Total Income	Total Combined Income

# Monthly living expenses (excluding debt repayments)

	Combined current monthly living expenses
Property Maintenance Costs	\$
Council Rates	\$
Electricity / Gas	\$
Strata / Body Corp fees on O/O principal place of residence	\$
Communications & Media (Telephone, Internet, Pay TV & Streaming Services)	\$
Transport	\$
Food & Groceries	\$
Clothing & Personal Care	\$
Recreation & Entertainment	\$
Primary and Secondary Education (Public or Government)	\$
Primary and Secondary Education (Private)	\$
Higher education and vocational training	\$
Childcare	\$
Medical & Health	\$
General Insurance (Inc. Building/Home & Content, Vehicle, Income Protection, Business)	\$
Personal Insurance (Inc. Life, Accident, Illness. Exc. Insurance held in Super)	\$
Other Insurance	\$
Child Maintenance	\$
Investment Property Costs	\$
Secondary Residence	\$
Rent	\$
Other	\$
Total monthly living expenses	\$

Applicant 1 Current monthly living expens	Applicant 2 es Current monthly living expense
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$
\$	\$

## Property assets and associated liabilities

	Asset 1	Asset 2	Asset 3	Asset 4
	○ Home ○ Investment			
Address				
Estimated Value	\$	\$	\$	\$
Weekly rent received	\$	\$	\$	\$
Current loan against property	\$	\$	\$	\$
BSB and Account Number				
Loan Term Expiry Date				
Lender				
Monthly repayment	\$	\$	\$	\$
Interest rate - fixed / variable	%	%	%	%
Owned by	O Applicant 1 O Applicant 2			
Is this loan to be paid out	○ Yes ○ No			
Estimated exit cost	\$	\$	\$	\$

Liabilities & Other	Assets			
Personal liabilities	Loan 1	Loan 2	Loan 3	Loan 4
Type of finance (Personal loan, HECS, Int-free, ATO / other)				
Name of financial institution				
In the name of	O Applicant 1 O Applicant 2	Applicant 1 Applicant 2	O Applicant 1 O Applicant 2	Applicant 1 Applicant 2
Amount currently owing	\$	\$	\$	\$
Loan Term Expiry Date				
Minimum monthly repayment	\$	\$	\$	\$
Is this loan to be paid out	Yes No	○ Yes ○ No	Yes No	Yes No
Estimated exit cost	\$	\$	\$	\$
Credit cards / Store cards	Card 1	Card 2	Card 3	Card 4
Name of financial institution				
In the name of	O Applicant 1 O Applicant 2			
Credit Card account number				
Credit limit	\$	\$	\$	\$
Amount currently owing	\$	\$	\$	\$
Type of card				
Is this amount to be paid out?	○ Yes ○ No			
Monthly repayment	\$	\$	\$	\$
Estimated exit cost	\$	\$	\$	\$
Savings account & Term deposit	Asset 1	Asset 2	Asset 3	Asset 4
Name of financial institution				
Account number				
BSB				
Balance	\$	\$	\$	\$
In the name of	O Applicant 1 O Applicant 2	O Applicant 1 O Applicant 2	O Applicant 1 O Applicant 2	Applicant 1 Applicant 2

Motor vehicles	Asset 1	Asset 2		Asset 3	Asset 4
Vehicle make (Ford, Holden, VW)					
Model (Falcon, Commodore, Golf)					
Year built					
Value	\$	\$		\$	\$
In the name of	O Applicant 1 O Applicant 2	Applicant 1	Applicant 2	O Applicant 1 O Applicant 2	O Applicant 1 O Applicant 2
Other assets	Asset 1	Asset 2		Asset 3	Asset 4
Household items (eg Home Contents)					
Investments (eg Shares, Managed Funds, etc)					
Boat, Caravan					
Other, please provide details					
Superannuation & Insurance	Applicant 1			Applicant 2	
Superannuation					
Life insurance (sum insured)	\$			\$	
Professional Advis	sors				
Solicitor / Conveyancer Name		Conta	ct Details		
Accountant Name	Contact Details				
Financial Planner Name		Conta	ct Details		
Other		Conta	ct Details		
Preference for del	ivery of loan and se	ecurity docu	menta	tion	
Method	○ Email ○ Post				
Documentation To	Applicant/s Applicant/s	s Solicitor Loan \	Writer		
Additional notes					